

# **Commissioner Survey**

Any questions, contact

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Scan me!





# **Facilitator & Speaker**



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**Leadership During Challenging Times** 

# 2023 U.S. Hospitals Financial Snapshot

# **Key Takeaways**

### 1. Hospital margins end year in difficult shape.

Despite modest margin improvements in November and December, suggesting a positive trendline heading into the new year, 2022 was the worst financial year since the start of the pandemic. Approximately half of U.S. hospitals finished the year with a negative margin as growth in expenses outpaced revenue increases.

### 2. Financial pressures driven by labor expenses.

Hospitals faced prolonged increases in labor expenses last year. The increases were driven in part by a competitive labor market, as well as hospitals needing to rely on more expensive contract labor to meet staffing demands. Increased lengths of stay due to a decline in discharges also negatively affected hospital margins.

### 3. Outpatient settings see increased volume.

The front door of the hospital continues to shift away from the emergency department. Hospitals experienced increased outpatient volumes, including in surgical settings.

### 4. Success in 2023 tied to learning lessons of '22.

Expense pressures are unlikely to recede in 2023. Hospitals that embrace better workforce management strategies, secure more stable supply lines, and more effectively negotiate with payers are likely to have better financial years in 2023. Hospitals should also leverage their outpatient footprint and improve relationships with post-acute settings to maximize current patient volume trends.

KaufmanHall NATIONAL HOSPITAL FLASH REPORT JANUARY 2023

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# Key Drivers of the Current State



# Labor challenges

We expect labor expenses to be the largest driver of operating challenges and a drag on earnings



# Revenue and demand

With staffing-related capacity challenges and volume uncertainty, predictions have become more difficult



# Cash flow compression

Performance improvement initiatives are important credit considerations but we anticipate weak margins and some covenant

breaches



# Balance sheet flexibility

Market volatility has eroded much of the cushion gained during the pandemic. Balance sheet trends will inform rating stability



# Length and depth of a recession

A recession could exacerbate cash flow challenges and pressure investment earnings



# Governmental funding and policy

The end of COVID-19 relief funding along with broader scrutiny on providers remain risks



Increased cybersecurity and weather events could further reduce flexibility at a time of operating stress



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# Demands and Expectations Facing Hospital Leadership

- Board Expectations and Relationships
- Medical Staff Expectations and Relationships
- Employee Expectations and Relationships
- Patient Expectations and Relationships
- Public Expectations
- Political Expectations
- Quality Standards
- Audit/Accounting Standards
- Third Party Payor Agreements
- Staffing Shortages
- Generational Workforce Changes
- State Licensing Requirements

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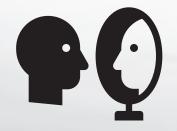


Board Modes of Operating

	Fiduciary	Strategic	Generative
Description	Financial and asset stewardship, oversight, compliance, accountability, risk management, set policy	Set goals and strategic direction, monitor progress and performance	Identify organization's purpose/mission and values—its identity, ensure mission and values drive strategies, decision-making
Board's Core Work	Technical—ensures accountability	Analytical—shapes strategy, review performance	Creative—discerns problems, engage in sense making
Key questions	What's wrong?	What's the plan?	What's the question?
Way of deciding	Reaching resolution	Reaching consensus	Grappling and grasping
Performance metrics	Facts, figures, finances, reports	Strategic indicators, competitive analysis	Signs of learning and discerning

Sources: Hurtubise M., and S. Goodine, "Moving Toward a Generative Governance Model," London InterCommunity Health Centre. A. Brew, "Strengthening Leadership and Governance for Nonprofit Boards," PwC Canada. "Using Generative Governance Principles for Better Boardroom Conversations," BoardSource.

# Time to Look in The Mirror: What Top Performing Boards Ask Themselves



- 1. Are meetings conducive to having the conversations that really matter?
- 2. Are we getting the information and education to govern effectively?
- 3. How will we replace ourselves and ensure greater diversity?
- 4. What do we expect of each other and how will we work together?
- 5. Are we focusing on the right things?



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# **More Than Perfunctory**

Regular Board Self-Assessment Can...

- Identify collective strengths of the board and areas for enhancement and/or improvement
- Clarify and refresh the board's understanding of its roles and responsibilities
- Assess overall board performance across key areas of governance
- Allow for discussion of challenging issues in an objective, safe manner
- Identify gaps in knowledge or understanding from which to build an actionable education work plan

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# **Key Elements of an Effective Self-Assessment Process: Does yours...**



Contain the right areas of focus for your organization and board? (e.g., Oversight of Quality, Finance, Advocacy, Management, and Board Effectiveness)?



Consist mainly of clear, closed-ended questions utilizing a 5-point response scale for effective comparisons and reporting, with a few critical open-ended questions?



Maintain consistent year-over-year assessments to allow for multiyear progress tracking?



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# The Five Levels of Board Performance

## Level 5

I **strongly agree** with this statement. We always practice this as part of our governance. Our performance in this area is outstanding.

# Level 4

I *generally agree* with this statement. We usually practice this as a part of our governance, but not always. We perform well this area.

# Level 3

I **somewhat agree** with this statement. We often practice this in our governance, but we are not consistent. We perform fairly well in this area.

# Level 2

I **somewhat disagree** with this statement. We inconsistently practice this as a part of our governance. We do not perform well in this area.

# Level 1

I **disagree** with this statement. We never practice this as part of our governance. We perform very poorly in this area.

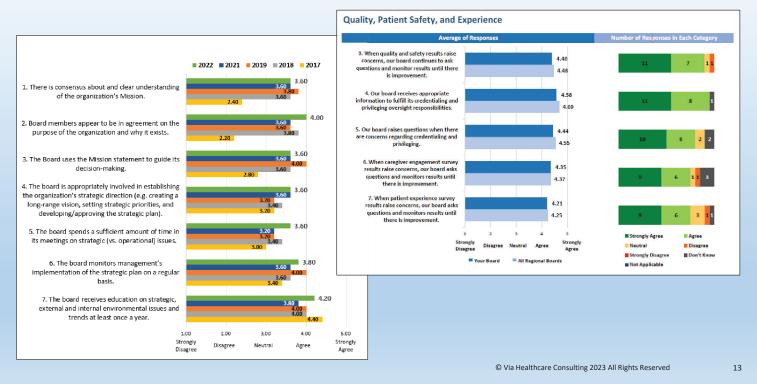
Not Sure: I do not have enough information to make a determination about our performance in this area.

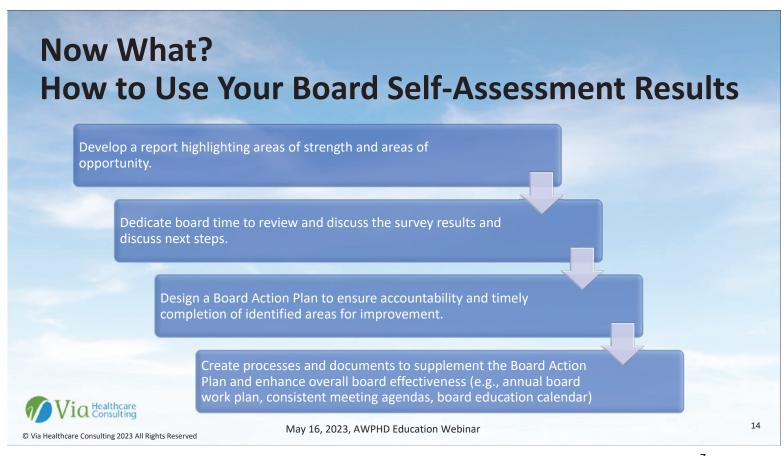


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# **Sample BSA Reports**





# Sample Documents: Board Action Plan

### SAMPLE Board Action Plan What (Brief description of action item or step) Current status (Target (Responsible (Progress Update) Completion Party) **Board Meeting Effectiveness** Maintain ongoing calendar of generative thinking sessions that focus on discussion and Full Board Scheduled asking generative questions about topics relevant to the organization or the May Review annual board workplan and consider adjusting agenda topics to better balance Under time spent in education sessions relative to board business Chair/ Full Mav Board Review board policies for areas that may benefit from refinement. September Chair/CEO started Board Member Onboarding and Continued Education Review board policy on orientation of new members and consider updating or Full Board March enhancing it. started . Maintain rolling list of education topics for board education sessions and ensure Full Board April Underway members are informed of external education opportunities.



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# Sample Documents: Annual Board Work Plan



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THANK YOU AGAIN FOR ATTENDING 2023 FUTURE BY KNOWING YOUR PRESENT STATE: THE IMPORTANCE OF REGULAR BOARD SELF-ASSESSMENTS.

A REMINDER FOR THOSE WHO ARE WORKING TOWARDS EARNING THEIR HEALTH CARE GOVERNANCE CERTIFICATION, PARTICIPATION IN THIS COURSE QUALIFIES FOR (1) CREDIT HOUR.

THIS CREDIT WILL AUTOMATICALLY BE LOGGED TO YOUR GOVERNANCE EDUCATION PORTAL ACCOUNT.

IF YOU HAVE ANY FURTHER QUESTIONS, OR WOULD LIKE TO PROVIDE FEEDBACK ON THE COURSE, PLEASE FEEL FREE TO EMAIL US: GOVEDU@WSHA.ORG

THANK YOU FOR JOINING US AND HAVE A GREAT DAY!



